

The Government of the Hong Kong Special Administrative Region

DEVELOPMENT BUREAU

**Invitation for Proposal for Delivery of Continuing Education in Arboriculture (“CEA”)
Course(s) under the Registration Scheme for Tree Management Personnel (“RSTMP”)
For Recognition Period from 1.4.2026 to 31.3.2027**

INSTRUCTIONS ON LODGING OF PROPOSAL

The Conditions Documents identified as (26) in DEVB(GLTM) 208/1/7 consist of the following documents:

- Part I - Interpretation
- Part II - Conditions for the Delivery of CEA Course(s)
- Part III - Technical Proposal

A Proposal in response to the invitation shall be made in writing and **submitted by hand delivery before 12:00 noon (Hong Kong time) on 11 February 2026** to:

Tree Management Officer 3, Tree Management Office,
Greening, Landscape and Tree Management Section,
Development Bureau,
16/F, West Wing,
Central Government Offices,
2 Tim Mei Avenue, Tamar, Hong Kong

Please contact our staff at 3509 8317 (Monday to Friday, 8:45 am-1:00 pm and 2:00 pm-6:00 pm) upon arrival to arrange for collection.

Late Proposal will not be accepted, and submission not delivered by hand may not be considered.

Part I - Interpretation

In the Conditions Documents, the following words and expressions shall have the respective meanings ascribed to them unless the context otherwise requires:

“Component”	means one (1) of the six (6) Functional Areas (i.e. (1) Arboriculture and horticulture (“A&H”) project administration and management; or (2) Occupational safety and health for A&H; or (3) Plant selection, cultivation and propagation; or (4) Planting, caring and management of plants; or (5) Diagnosis and treatment of pests and diseases; or (6) Survey, inspection and risk assessment of the Specification of Competency Standards (“SCS”) for the A&H industry in Hong Kong.
“Conditions Documents”	means the documents issued by the Government in connection with the Invitation for Proposal as specified in the Instructions on Lodging of Proposal and any addendum issued prior to the Proposal Closing Date.
“Contract”	means the contract made between the Government and the Course Provider who has been granted the “Recognition” of the provision of Services containing the terms and conditions set out in the following documents: (a) the Conditions Documents; (b) the Technical Proposal submitted by the Course Provider; and (c) the fax or letter of acceptance issued by the Government to the Course Provider pursuant to clause 22 of Part II in the Conditions Documents.
“Course Provider”	means the institution or training provider which has submitted a proposal in response to this Invitation for Proposal.
“DEVB”	means the Development Bureau.
“Government”	means the Government of the Hong Kong Special Administrative Region of the People’s Republic of China.

“Government Representative”	means the Permanent Secretary for Development (Works) acting for and on behalf of the Government or any officer as he may from time to time authorise to exercise his rights and perform his duties under the Contract.
“Hong Kong”	means the Hong Kong Special Administrative Region of the People’s Republic of China.
“Hong Kong dollars” “HK\$”	means the lawful currency of Hong Kong.
“Intellectual Property Rights”	means patents, trade marks, service marks, trade names, design rights, copyright, domain names, database rights, rights in know-how, new inventions, designs or processes and other intellectual property rights of whatever nature and wheresoever arising, whether now known or hereafter created, and in each case whether registered or unregistered and including applications for the grant of any such rights.
“Invitation for Proposal”	means the invitation for proposal for the Contract issued by the Government on and subject to the terms set out in the Conditions Documents.
“Materials”	means all works, documents, reports, plans, models, manuals, lists, tables, compilations of data, information, programmes, records, things and materials created, developed or produced by the Course Provider in the course of delivering the Course, including without limitation the summaries referred to in clauses 16.1, 16.2 and 16.3 in the Conditions Documents.
“Month”	means calendar month.
“Course”	means Course comprising the Component, i.e. (1) A&H project administration and management; or (2) Occupational safety and health for A&H; or (3) Plant selection, cultivation and propagation; or (4) Planting, caring and management of plants; or (5) Diagnosis and treatment of pests and diseases; or (6) Survey, inspection and risk assessment of the SCS

for the A&H industry in Hong Kong.

“Proposal”	means an offer comprising the Technical Proposal made by the Course Provider to the Government in accordance with the terms and conditions in the Conditions Documents.
“Proposal Closing Date”	means the latest date (Hong Kong time) by which Proposals must be lodged.
“Recognition”	means the Government recognises the Course delivered by the Course Provider in accordance with the Conditions Documents, the Proposal submitted by the Course Provider to the Government, requirements stipulated in website of the RSTMP and such other requirements as specified from time to time by the Government for the purposes of meeting the requirements for CEA Course under the RSTMP.
“Services”	means all services, duties, and obligations to be provided, performed and complied with by the Successful Course Provider under the Contract including in particular but without limitation the Services set out in the Conditions Documents.
“Successful Course Provider”	means the Course Provider whose Proposal is accepted.

Part II - Conditions for the Delivery of CEA Course(s)

1. Background

- 1.1 The RSTMP is open for application starting from 1 December 2020. All qualified in-service practitioners are encouraged to register for the five types of tree management personnel, namely arborists, tree risk assessors, tree work supervisors, tree climbers and chainsaw operators, as appropriate on a voluntary basis. Each registration and renewal will be valid for three years. Registered tree management personnel who wish to apply for renewal of registration have to produce:
 - (a) a minimum of 1.5 years in-service records in the immediate past three years before expiry of the current registration; and
 - (b) records of compliance of the requirements on CEA during the same period.
- 1.2 CEA is essential to uplift the core competency of registered tree management personnel to align with their expected competency based on the SCS for the A&H industry as well as to keep them abreast of the latest techniques and development in the industry.
- 1.3 The requirements on the minimum CEA hours, as well as those on specified core competency areas for each of the five types of tree management personnel, which are formulated based on the SCS for the A&H industry, are stipulated in the RSTMP website: https://www.greening.gov.hk/rstmp/en/renewal_requirements/index.html. Identical courses can only be counted once for each registered personnel type during the current registration period. If the recognised CEA course is targeted for more than one registered personnel types, a person who are these registered personnel types will obtain CEA hours under those registered personnel types at the same time upon completion of the course, and the same course will also be counted as optional CEA hours for other non-targeted personnel type(s).
- 1.4 Pursuant to clause 1.3, the remaining CEA hours are optional CEA hours which should cover course or seminar relevant to the work of the registered personnel type which can enhance their knowledge, skills and techniques necessary for providing quality arboriculture services.

2. Provision

- 2.1 The Course Provider is responsible for delivering quality Course(s) which comprise(s) the Component(s), and shall be named recognised CEA Course(s), for one (1) years, from 1 April 2026 to 31 March 2027.
- 2.2 The Course Provider shall deliver the Course(s) according to the requirements stipulated in the Conditions Documents, the Proposal submitted by the Course Provider to the Government, the website of the RSTMP and such other requirements as specified from time to time by the Government from 1 April 2026 to 31 March

2027.

2.3 To facilitate the registered tree management personnel to obtain the required hours of CEA in time for renewal of their registration, the first class of the Course(s) shall be delivered no later than 30 September 2026.

3. Course - For compliance by each Course

3.1 Course Objectives

To uplift the core competency of registered tree management personnel to align with their expected competency based on the SCS for the A&H industry as well as to keep them abreast of the latest techniques and development in the industry.

3.2 Course Content

The Course shall be vocational-based which are related to the work of the registered tree management personnel, namely Registered Arborists, Tree Risk Assessors, Tree Work Supervisors, Tree Climbers and/or Chainsaw Operators. The Course Provider shall design the course content for at least one (1) of the Units of Competency under a single Component for one or more registered tree management personnel type(s) as outlined in Annex A, but not necessarily up to the standard as equivalent to the specified Qualifications Framework Level. The course content shall be supported by the latest professional practices and scientific researches, and match with the latest trend and technology development in the A&H industry.

3.3 Course Structure and Duration

The Course shall contain face-to-face classroom and/or online session and/or practical session, subject to the design of the course content and the most effective learning outcomes to the students. **Practical session is encouraged and should be arranged as far as possible, to provide hands-on experience to students.** The Course shall not be less than three contact hours. A 15-minute break in suitable juncture for every three contact hours, and at least 60-minute lunch time for a full-day course, are recommended. The Course Provider shall provide a written assessment of an appropriate mode, e.g. in the form of multiple-choice questions or short questions with written answers, at the end of the Course. The Course Provider shall also minimise repeat of questions in each assessment to ensure fairness. The passing score of the written assessment shall be set at 70%, unless specified otherwise by the DEVB. The Course Provider shall also provide a questionnaire survey to the students to collect views and feedback on the Course.

4. Course Venues, Facilities, Medium of Instruction and Materials and Expenses

4.1 The Course Provider shall provide the training venues, facilities and materials necessary for the operation of the Course(s).

- 4.2 The medium of Course instruction shall be English or Cantonese (or supplemented by Cantonese/English for technical terms and industry jargons), with the consideration of maximising the learning effectiveness of the participants. For the Course(s) designed for Registered Arborists and Tree Risk Assessors, all teaching and assessment materials shall be in English. For the Course(s) designed for Registered Tree Work Supervisors, Tree Climbers and Chainsaw Operators, the teaching and assessment materials can be in Traditional Chinese or English. Special arrangement shall be made to accommodate different needs of the course participants, particularly non-Chinese speaking registered tree management personnel or practitioners with limited language proficiency.
- 4.3 The Course Provider shall develop and provide all necessary materials for delivering all sessions and assessments of the Course(s). Before commencement of the Course(s), soft copies of all training materials, including handouts, worksheets, PowerPoint slides and assessment papers with answers, shall be forwarded to the DEVB for agreement.
- 4.4 The Course Provider shall be responsible for all the costs and expenses for organising and running the Course(s), and may charge the course participants a course fee. The course fee of each Course is recommended to be set at a rate not exceeding HK\$500 per three contact hours with a 15-minute break.
- 4.5 In view of the prevention of infectious diseases, for example, COVID-19, seasonal influenza, etc., the Course Provider is suggested to provide the students with about 70 to 80% alcohol-based handrub and alcohol wipes in the Course(s) or other measures as recommended by the Centre for Health Protection.

5. Target Participants

All registered tree management personnel under the RSTMP are eligible and should be given priority to apply for and attend the Course(s).

6. Number of Classes and Class Capacity

- 6.1 The Course Provider shall deliver classes under the Course(s) for the target type(s) of registered tree management personnel to attend during the service period as defined in clause 2 of Part II of the Conditions Documents.
- 6.2 Currently, there are around 461 Registered Arborists, 630 Registered Tree Risk Assessors, 724 Registered Tree Work Supervisors, 388 Registered Tree Climbers and 504 Registered Chainsaw Operators. They would need to earn CEA hours during the service period as defined in clause 2 of Part II of the Conditions

Documents for their registration renewal¹. The Government reserves the right to instruct the Course Provider to deliver additional classes in order to meet the demand of the industry.

6.3 The maximum number of course participants is 30 per face-to-face class and 50 per online class. Class exceeding the above maximum number of course participants shall be subject to the Government's prior written consent.

7. Class Schedule

7.1 The Course Provider shall deliver at least one (1) class of the proposed Course(s) during the recognition period.

7.2 The following time frame shall be observed after receiving Award of Recognition (Refer to clause 22):

<i>Task</i>	<i>Due Date</i>
Submission of the <u>Outline</u> of each Course to the DEVB as specified in clause 16.1 for each Course	6 weeks before the commencement of each Course
Submission of a set of <u>training materials</u> and <u>relevant documents in soft copy</u> to the DEVB as specified in clause 16.2 for each Course	4 weeks before the commencement of each Course
Submission of the <u>end-of-course evaluation report</u> to the DEVB as specified in clause 16.3 for each Course	Within 1 months after completion of each Course

7.3 The Course(s) shall be delivered (i) outside normal working hours (9:00 am to 6:00 pm); or (ii) during Saturday / public holidays.

8. Application, Enrolment and Other Administrative Work

8.1 The Course Provider shall be responsible for publicising the Course(s) and recruiting the course participants on its own. The application details of the recognised CEA Course(s) shall be provided on the website of the Course Provider. The recognised CEA Course(s) will be listed on the website of the RSTMP with hyperlink to the

¹ The number of registered personnel under each types of personnel are for reference only. Some of the registered personnel may already have completed their required essential CEA hours.

relevant website of the Course Provider.

- 8.2 In case of over-subscription, the priority should be given to registered personnel under the RSTMP on first-come-first-served basis. In case of low enrolment, the Course Provider shall inform the Government in writing at least 1 week in advance of the commencement of the class should it wish to cancel the class with less than a prescribed minimum number of participants enrolled.
- 8.3 The Course Provider shall issue a bilingual Certification of Completion to each course participant who has 100% attendance and passed the written assessment in electronic / hard copy within 28 calendar days upon completion of each Course. The Certification of Completion shall state clearly, including but not be limited to, full name and registration number under the RSTMP of the course participant, name of the Course Provider, name and code of the Course, the Component covered, CEA hours earned, date of the Course, etc.

9. Materials and Intellectual Property Rights

9.1 Ownership of Intellectual Property Rights

The Intellectual Property Rights in any materials developed by the Course Provider shall vest in and belong to the Course Provider; or

- 9.2 The Course Provider warrants and undertakes to the Government that:
 - (a) the Course Provider has the full capacity, power and authority to contract with the Government to deliver the Course(s) in accordance with the Conditions Documents, the Proposal, requirements stipulated in the website of the RSTMP and such other requirements as specified from time to time by the Government upon the terms and conditions hereof;
 - (b) the delivery of the Course(s) by the Course Provider, the use, operation or possession by the Course Provider and its authorised users of the materials or any part thereof does not and will not infringe the Intellectual Property Rights of any third party;
 - (c) in respect of any materials supplied or used by the Course Provider in the delivery of the Course(s) and in respect of which any Intellectual Property Rights is vested in a third party:
 - (i) the Course Provider has or shall have a valid and continuing licence under which it is entitled to sub-license the relevant materials and the third party Intellectual Property Rights for itself, its authorised users, assigns and successors-in-title to use such materials for any of the purpose contemplated by the Course(s); or
 - (ii) prior to the use and incorporation of such materials in the Materials, the

Course Provider will have obtained the grant of all necessary clearances and consents for itself, its authorised users, assigns and successors-in-title authorising the use of such materials for any of the purposes contemplated by the Course(s).

9.3 Warranties and Undertakings

The Course Provider warrants and undertakes that:

- (a) the provision of any of the Services by or on behalf of the Course Provider and/or the use and/or possession by its authorised users and/or participants of any Materials for any purpose(s) contemplated by the Contract will not infringe any Intellectual Property Rights of any person; and
- (b) the Course Provider and its personnel assigned to perform the Contract shall devote such of their time, attention and skills as may be necessary for the proper performance of the Course Provider's obligations under the Contract.

9.4 Indemnities

The Course Provider shall indemnify the Government and keep the Government fully and effectively indemnified against all actions, claims, losses, damages, costs, expenses including without limitation the fees and disbursements of lawyers, agents and expert witnesses and all awards and costs which may be agreed to be paid in settlement of any proceedings (where that settlement has first been proposed or approved in writing by or on behalf of the Course Provider) and all other liabilities of whatsoever nature arising out of or in connection with any breach of any of the warranties and undertakings in clause 9.3.

9.5 Execution of Further Documents

The Course Provider shall at its own cost and expense do and execute any things and documents (or procure that the same be done or executed) as may be required by the Government to give full effect to this clause and shall provide all such documents and Materials to the Government within 21 calendar days of the date of the Government's written request or such longer period as may be agreed by the Government in writing.

9.6 Survival Clause

The provisions of clause 9 shall survive the termination of this Contract (howsoever occasioned) and shall continue in full force and effect notwithstanding such termination.

10. Course Provider's Team

10.1 The Course Provider should be familiar in conducting vocational development courses or academic/training courses in the A&H industry, and have at least five (5)

years of relevant experience.

10.2 The Course Provider shall appoint a Course Director who should be familiar with the design and operation of vocational development courses or academic / training courses and have at least eight (8) years of relevant work experience at managerial level. The Course Director shall be responsible for course planning, co-ordination, training, quality control and other support services within the service period as defined in clause 2 of Part II in the Conditions Documents.

10.3 The Course Provider shall deploy at least one Service Team Member to oversee the Course operation and quality for each Course. One Service Team Member can be responsible for more than one Course. Specified requirements on the qualifications of each Service Team Member are defined in clause 10.4 below.

10.4 Requirements on Service Team Member for overseeing the operation and quality of CEA Course:

- (a) (i) Bachelor Degree or equivalent to the standards of Level 5 or above in the Hong Kong Qualifications Framework in arboriculture or a related field such as biology, botany, forestry, horticulture, environmental science, landscape architecture, landscape management and urban forestry from a Hong Kong university or equivalent; or ii) recognised professional qualifications²;
- (b) Being familiar with the job nature and requirements of the five types of registered tree management personnel; and
- (c) With continuous training experience in delivery of theory lectures, seminars, talks or workshops in arboriculture or related discipline, such as biology, botany, forestry, horticulture, environmental science, landscape architecture, landscape management and urban forestry in past five (5) years.

10.5 For Course(s) in the form of theory lectures, the trainer(s), who is responsible for class delivery, should meet the minimum qualification requirements of the Service Team Member. For Course(s) in the form of seminars or talks, experienced practitioners or renowned specialists/experts in related fields/disciplines would also be considered as trainer(s). Each course, regardless the delivery form, should be

² Recognised professional qualifications include:

- Certified Arborist, Certified Arborist Utility Specialist, Certified Arborist Municipal Specialist or Board Certified Master Arborist of the International Society of Arboriculture;
- Technician Member, Professional Member, Fellow or above qualifications of the Arboricultural Association of the United Kingdom;
- European Tree Worker or European Tree Technician of the European Arboricultural Council;
- General Member of the National Arborists Association of Australia (issued on or before 31 Dec 2010);
- Registered Qualified Arborist, Registered Practicing Arborist, Registered Consulting Arborist, or Registered Consulting & Practicing Arborist of the Arboriculture Australia;
- Accredited Arborist of the Hong Kong Institute of Landscape Architects;
- Or equivalent to the above.

responsible by at least one qualified Service Team Member.

10.6 The Course Provider shall submit together with the Proposal the following information (i.e. completing Section A (Part (b)) & Section C of Part III – Technical Proposal) supported by documentary proof for the Government Representative's approval:

- (a) the name lists of the Course Director, Service Team Member and other training personnel with details of their academic attainment, qualifications and relevant working experience as well as their respective roles and duties in the Course(s), which fulfils the requirements specified in clause 10 in the Conditions Documents; and
- (b) the list of Course Provider's experience in conducting similar vocational development courses or academic / training courses in the A&H industry in the past five (5) years.

10.7 Unless agreed by the DEVB, the successful Course Provider should retain throughout the course period the services of the Course Director, Service Team Member(s), trainer(s) and other training personnel as set out in the Proposal.

11. Replacement of Personnel

The Course Provider shall provide a replacement if any of the Course Director and Service Team Member ceases to act in the capacity as stated in the Proposal. The deployment of such a replacement shall be subject to the Government's prior written consent.

12. Contingent Arrangement

Except when there is a public announcement by the Government that all schools are to be closed as a result of adverse weather conditions (e.g. the hoisting of typhoon No.8 or above or black rainstorm signal) or other unforeseen reasons (e.g. sudden closure of venue), NO session of the Course(s) shall be cancelled. Replacement training within reasonable timeframe should be arranged by the Course Provider in case of closure announcement by the Government. The Course Provider shall be responsible for necessary contingent arrangements under aberrant circumstances such as illness of the trainers, to ensure that all sessions are conducted smoothly to the Government Representative's satisfaction. Alternative arrangement such as online lectures and assessments shall be developed to cope with the suspension of face-to-face classes announced by the Government.

13. Personal Data Provided

13.1 The Course Director and Service Team Member(s)' personal data provided in the Proposal will be used for Proposal evaluation and granting of the "Recognition" purposes. If insufficient and inaccurate information is provided, the Proposal may

not be considered.

- 13.2 The personal data provided in the Proposal may be disclosed to the parties responsible for Proposal evaluation in other Government departments.
- 13.3 Individuals to whom the personal data belong have the right of access and correction with respect to personal data as provided for in Sections 18, 22 and Principle 6 of Schedule 1 of the Personal Data (Privacy) Ordinance (Cap. 486). The right of access includes the right to obtain a copy of the personal data provided in Proposal Documents.
- 13.4 Enquiries concerning the personal data collected by means of the Proposal, Conditions Documents, including the making of access and corrections, should be addressed to Tree Management Officer 3, Tree Management Office, Greening, Landscape and Tree Management Section of the DEVB.

14. Consent to Disclosure

For the purposes of the Invitation for Proposal, including without limitation for evaluation and processing purposes, and for all other purposes arising from or incidental to the Invitation for Proposal (including resolution of any dispute arising from the Invitation for Proposal), the Government shall have the right (but not obligation to whomsoever) to disclose whenever it considers appropriate or upon request by any third party (written or otherwise) information concerning any of the Course Providers or the Proposal submitted by that Course Provider, without any further reference to that Course Provider, including but without limitation the name and address of the Course Provider.

15. Monitoring Requirement

The Government shall have the right to monitor the quality of the Course(s), including reviewing course work, assessment results, observing classes, etc. The Course Provider shall comply with all reasonable instructions from the Government and shall provide timely response and required information to the Government for all queries and audits related to this Conditions Document.

16. Evaluation and Submission of Deliverables

- 16.1 The Course Provider shall submit an outline of each Course, including but not limited to detailed teaching plan, trainer(s)' information (such as the academic attainment, qualifications and/or relevant professional experience), class date, time, location and enrolment link, to the DEVB 6 weeks before the commencement of the Course. The DEVB shall evaluate the effectiveness of the outline and provide reasonable feedback. The Course Provider shall take the feedback into consideration and make necessary adjustment in the outline of the Course.

- 16.2 The Course Provider shall submit a set of training materials (e.g. handouts, worksheets, PowerPoint slides and assessment papers with answers) in soft copy to the DEVB 4 weeks prior to the commencement of each Course.
- 16.3 The Course Provider shall submit an end-of-course evaluation report to the DEVB within 1 month after the completion of each Course. The evaluation report should include but not be limited to the course effectiveness evaluation, feedback from the course participants, including coverage and depth of course content, level of difficulty, knowledge and experience of trainer(s), quality of training facilities, etc., and any recommendation for improvements in the Course.

17. Proposal

- 17.1 The Proposal relates to the execution of all of the Services.
- 17.2 No Course Provider may propose any counter-proposal to any part of the Conditions Documents. Any counter-proposal from a Course Provider in contravention of this prohibition will be ignored. The Government reserves the right to disqualify any Course Provider who submits a Proposal that directly or indirectly attempts to preclude or limit the effect of this prohibition.
- 17.3 Proposals are to be submitted in duplicate and are to be completed in ink or typescript. Proposals not so submitted may not be considered.
- 17.4 Without prejudice to clause 17.5 below, for a Proposal submitted by a Course Provider to be considered complete, it must comprise Part III – Technical Proposal (with Section A to D) in duplicate, each completed and duly signed by the Course Provider.
- 17.5 Proposals may not be considered if complete information is not given with the Proposal or if any information or documents requested in the Conditions Documents is not furnished in full.

18. Lodging of Proposal

- 18.1 All Proposals must be deposited in the manner as prescribed in the Instructions on Lodging of Proposal on the front page of the Conditions Documents before 12:00 noon on the Proposal Closing Date (Hong Kong time). Late Proposals will not be considered, and submission not delivered by hand may not be considered.
- 18.2 In case a Black Rainstorm Warning Signal or Tropical Cyclone Signal No. 8 or above is valid for any duration between 7:00 am (Hong Kong time) and 12:00 noon (Hong Kong time) on the Proposal Closing Date, the Proposal Closing Date will be extended to 12:00 noon (Hong Kong time) on the next working day.

19. Proposals Validity Period

Proposals shall, unless otherwise indicated by the Course Provider, remain open for not less than 90 days after the Proposal Closing Date. If before the expiry of the agreed validity period their offer is withdrawn, they are advised that due notice will be taken of their action and this may well prejudice their future standing as a Government service provider.

20. Seeking of Clarification

In the event that the Government Representative determines that clarification of any part of a Proposal or submission of any missing document or information is necessary, it may, but shall not be obliged to, request the Course Provider concerned to make the necessary clarification, or submit the missing document or information. Each Course Provider shall thereafter within 10 working days submit such clarification or information. Proposals may not be considered if complete information is not provided as required by the deadline. As an alternative to seeking clarification or submission, the Government may, at its discretion, proceed to evaluate the Proposal on an as is basis.

21. Proposal Assessment

All Proposals will be assessed in accordance with the requirements stipulated in the Conditions Documents, which are listed out at Annex B – Assessment of the Technical Proposal. Proposals meeting all the mandatory requirements specified in the Conditions Documents will normally be granted “Recognition” for delivery of the Course(s). “Recognition” means the Government recognises CEA Course(s) delivered by the Course Provider in accordance with the Conditions Documents, the Proposal, requirements stipulated in the website of the RSTMP and such other requirements as specified from time to time by the Government for the purposes of meeting the requirements for CEA Course(s) under the RSTMP.

22. Acceptance of Proposal and Award of Recognition

The Proposals meeting the mandatory requirements specified in the Conditions Documents will normally be recommended for acceptance. The successful Course Provider(s) will receive as an indication of acceptance in format of a fax or a letter of granting “Recognition” for delivery of the CEA Course(s) from the Government Representative. **Upon the issue of such fax or letter of granting “Recognition”, a binding agreement will be deemed to have been constituted between the Government and the successful Course Provider(s).** Course Provider(s) who do not receive any notification within the validity period of their Proposal(s) shall assume that their Proposals have not been accepted.

23. Negotiation

The Government reserves the right to negotiate with any Course Provider about the terms of its Proposal.

24. Cancellation of Invitation for Proposal

Without prejudice to the Government's right to cancel this Invitation for Proposal at any time, where there are changes of requirement after the Proposal Closing Date for any reason whatsoever, the Government is not bound to accept any conforming proposal and reserves the right to cancel the Invitation for Proposal.

25. Costs of Preparing the Proposal

Under no circumstances whatsoever shall the Government be responsible for or liable to any Course Provider for the costs and expenses incurred by it in preparing the Proposal.

26. Sources of Funding

26.1 The Course Provider shall bear all the expenses incurred in the delivery of the Course(s).

26.2 The Course Provider may require the course participants to pay a Course fee, as stipulated in clause 4.4.

26.3 The Course Provider shall implement measures to eliminate possible scope for cross-subsidisation from the University Grants Committee funds and other government-funded courses/ projects (e.g. making separate accounting arrangements for the Course).

27. Withdrawal of Recognition

27.1 If the Course Provider fails to deliver the Course(s) in a timely, diligent and professional manner in accordance with the Conditions Documents, the Proposal and such other requirements as specified from time to time by the Government; and upon receipt of notice in writing from the Government, does not correct the deficiency to the satisfaction of the Government within 21 calendar days unless otherwise agreed in writing by both parties, the Government may withdraw the "Recognition" immediately by giving written notice to the Course Provider.

27.2 The Government may at any time prior to the completion of the delivery of the Course(s) withdraw their "Recognition", without penalty, by giving 6 months' written notice to the Course Provider. Any such notice shall not relieve the Course Provider of the obligation to deliver the Course(s) prior to the effective date of withdrawal.

27.3 The Course Provider shall inform the Government with justification in writing at least 6 months in advance should it wish to cease delivering the Course(s). In any event, the Course Provider must discharge all responsibilities regarding course participants and tuition fees.

28. Addendum

The Government may issue addendum to the terms and conditions set out in the Conditions Documents at any time before the Proposal Closing Date which will be forwarded by post to every prospective Course Provider who is known to have obtained the Conditions Documents.

29. New Information Relevant to Qualified Status

Course Providers should inform the Government in writing immediately of any factor which might affect their status as an enlisted supplier with the Government. The Government reserves the right to review their qualified status in the light of any new information relevant to their qualification.

30. Enquiry

30.1 Any enquiries from Course Providers concerning the Invitation for Proposal shall be in writing and reach the address or fax number below at least 5 working days prior to the Proposal Closing Date: 11 February 2026

Address:

Tree Management Officer 3, Tree Management Office,
Greening, Landscape and Tree Management Section,
Development Bureau,
16/F, West Wing,
Central Government Offices,
2 Tim Mei Avenue, Tamar, Hong Kong
(Fax No.: 2186 6932)

30.2 Course Providers shall note that after the Proposal Closing Date and before the award of the Recognition, they shall not attempt to initiate any contact, whether direct or indirect with the Government on matters relating to the Conditions Documents or their submitted Proposals. Any Service Provider who fails to observe this requirement may render its Proposal being disqualified. The Government reserves the sole right to initiate any contact with Course Providers and all such contacts and subsequent responses from Course Providers shall be made in writing.

30.3 Unless otherwise expressly stated by the Government, any statement, whether oral or written, made and any action taken by any Government officer in response to any enquiry made by a prospective Course Provider shall be for guidance and reference

purposes only. The statement shall not be deemed to form part of the Terms of Invitation for Proposal and such statement or action shall not be deemed to amplify, alter, negate, waive or otherwise vary any of the terms or conditions as set out in the Conditions Documents.

Part III - Technical Proposal

Please specify the number of Course(s) to be delivered:

	Section	Number of Course(s)
NEW Course(s)	A	
RERUN Course(s)	B	
TOTAL		

For each NEW Course, please submit individual Section A.

For each RERUN Course, please submit individual Section B. Section C “Experience of the Course Provider” can be omitted if the Course Provider has provided recognised CEA Course(s) in previous years.

The Proposal shall be considered to be invalid if Section D “Confirmation” is incomplete.

Section A. NEW Course to be delivered

Please provide details of the NEW Course to be delivered according to the Conditions in Part II and use additional sheet(s) if necessary.

For each NEW Course, please submit individual Section A.

This Section can be omitted if no NEW Course is included in the submission.

Part (a). Course details

1. Course title

2. Course objectives (Refer to clause 3.1)

3. Course content (Refer to clause 3.2)

- (a) _____
- (b) _____
- (c) _____
- (d) _____
- (e) _____

4. Functional area & Unit(s) of Competency (UoC) (Refer to Annex A; Only ONE functional area should be selected.)

Functional area:

- Arboriculture & Horticulture (A&H) project administration and management
- Occupational safety and health for A&H
- Plant selection, cultivation and propagation
- Planting, caring and management of plants
- Diagnosis and treatment of pests and diseases
- Survey, inspection and risk assessment

UoC(s):

5. Target participants under Registration Scheme for Tree Management Personnel
(Refer to Annex A with the reference to the above functional area)

- Registered Arborist / Tree Risk Assessor / Tree Work Supervisor
- Registered Tree Climber / Chainsaw Operator

6. Course structure and duration (Refer to clause 3.3)

Delivery mode:

- Face-to-face classroom
- Online

Teaching sessions:

- Lecture (____ hours)
- Demonstration (____ hours)
- Practical (____ hours)

Total contact hours: _____ hours

(Including teaching sessions, written assessment and questionnaire survey)

[Remarks: The minimum contact hour is 3 hours, as stipulated in clause 3.3.]

7. Course venues

8. Medium of instruction and teaching materials

Medium of instruction:

- English/English supplemented by Cantonese for technical terms and industry jargons
- Cantonese/Cantonese supplemented by English for technical terms and industry jargons

Medium of teaching materials:

- English
- Traditional Chinese

[Remarks: For the Course(s) designed for Registered Arborists and Tree Risk Assessors, all teaching and assessment materials shall be in English. For the Course(s) designed for Registered Tree Work Supervisors, Tree Climbers and Chainsaw Operators, the teaching and assessment materials can be in Traditional Chinese or English, as stipulated in clause 4.2.]

9. Minimum number of participants per class

Minimum number of participants per class: _____

10. Class schedule (Refer to clause 7)

Weekdays / Saturday / Sunday / Public Holiday (Except Sunday)

[Remarks: The Course shall be delivered outside normal working hours; or during Saturday / public holidays, as stipulated in clause 7.3.]

11. Attendance, Re-assessment and Certification of Completion (Refer to clause 8)

Attendance policy (e.g. regulation on late arrival):

Re-assessment policy:

- (a) When to be arranged: _____
- (b) Maximum No. of re-assessment allowed for each participants: _____
- (c) Re-assessment fee: Yes (HKD_____) / No
- (d) Setting of re-assessment paper, to ensure fairness:
 - Different questions from the 1st assessment
 - Other revision from the 1st assessment paper

(Please provide details: _____)

Mode of issuing Certification of Completion:

- (a) Collection in person
- (b) By post
- (c) By E-mail
- (d) Others: _____

[Remarks: The Course Provider shall issue a bilingual Certification of Completion to each course participant who has 100% attendance and passed the written assessment in scanned / hard copy within 28 calendar days upon completion of each Course. Please refer to clause 8.3 for the information required to be included in the certificate.]

Part (b). Academic Attainment, Qualifications and Relevant Professional Experience

Please provide details of the academic attainment, qualifications and relevant professional experience of the Course Director and Service Team Member(s) according to the Conditions in Part II and use additional sheet(s) if necessary. Documentary proof should also be submitted.

Names of the Course Director and Service Team Member(s)	Position/ Organisation	Roles in the Course <i>*Please specify the course part responsible by each Service Team Provider</i>	Academic attainment, qualifications and relevant professional experience #
Course Director (Refer to clause 10.2)			
Service Team Member(s) (Refer to clause 10.4) <i>*Additional rows should be added if there are more than ONE Service Team Member.</i>			

Section B. RERUN of the previously recognised CEA Courses

For each RERUN Course, please submit individual Section B.

This Section can be omitted if no RERUN Course is included in the submission.

Course Title: _____

Previous Course Code Assigned by TMO:

Course Recognition Period:

- 1.4.2021 – 31.3.2022
- 1.4.2022 – 31.3.2023
- 1.4.2023 – 31.3.2024
- 1.4.2024 – 31.3.2027
- 1.4.2025 – 31.3.2026

Please confirm if all course content & arrangement will remain unchanged as the above previously recognised CEA Course (including but not limited to the Course Director, Service Team Member(s) and trainer(s)), and ensure the relevant professional qualifications of the accepted Service Team Member(s) remain valid at the time of proposal submission (Refer to clause 10.4(a)(ii)).

If not, please specify and/or provide proof of updated professional qualifications#: _____

For any update in the Course Director and Service Team Member(s), please complete Part (b), of Section A, with documentary proof.

Section C. Experience of the Course Provider

Please provide details of the Course Provider in conducting vocational development courses or academic / training courses in the A&H industry in the past 5 years according to the Conditions in Part II and use additional sheet(s) if necessary.

This Section can be omitted if the Course Provider has provided recognised CEA Course(s) in previous years.

Year	Title of the Course	Target Participant	Contact Hour
e.g. 2019/20 school year	e.g. Course in Tree Risk Assessment	e.g. Registered Tree Risk Assessors	e.g. six hours

Section D. Confirmation

We confirm that measures will be taken to eliminate possible scope for cross-subsidisation from University Grants Committee funds and other government-funded courses/ projects by taking separate accounting arrangements for conducting the Course.

(# Please delete as appropriate)

Signed by the Course Provider/ an authorised signatory for and on behalf of the Course Provider/ a partner of the Course Provider authorised to bind all other partners of the Course Provider [#]	
Name and title of person authorised to sign Proposal for and on behalf of the Course Provider/ name of the partner of the Course Provider authorised to bind all other partners of the Course Provider [#] :	
Name of the Course Provider in English:	
Name of the Course Provider in Chinese:	
Telephone Number:	
E-mail Address:	
Company Chop:	
Name of Contact Person:	
Telephone Number:	
Fax Number:	
E-mail Address:	
Date:	

Functional Area	Arborists / Tree Risk Assessors	Tree Work Supervisors / Tree Climbers / Chainsaw Operators
Arboriculture & Horticulture (A&H) project administration and management	<ol style="list-style-type: none"> 1. Plan the implementation of contract contents 2. Develop tender documents 3. Introduce new techniques and technologies 	<ol style="list-style-type: none"> 1. Perform warehouse management 2. Conduct site work processes and quality assurance inspection
Occupational safety and health for A&H	<ol style="list-style-type: none"> 1. Use personal protective equipment 2. Develop safe systems of work 	<ol style="list-style-type: none"> 1. Use personal protective equipment 2. Use hand tools in the arboriculture and horticulture industry 3. Perform manual handling operations 4. Use power tools in the arboriculture and horticulture industry 5. Use machinery of the arboriculture and horticulture industry 6. Implement safe work procedures for arboricultural and horticultural work at height 7. Handle industrial accidents 8. Develop safe systems of work 9. Use chemicals 10. Operate chainsaws at height
Plant selection, cultivation and propagation	<ol style="list-style-type: none"> 1. Purchase plants 2. Arrange nursery stock transportation 3. Develop industry standards of nursery stock 	N/A
Planting, caring and management of plants	<ol style="list-style-type: none"> 1. Supervise tree stump removal 2. Prepare work plans for tree planting 3. Prepare work plans for tree transplanting 4. Prepare work plans for tree removal 5. Prepare work plans for tree stump removal 6. Prepare work plans for tree pruning operations 7. Plan tree restoration operations 8. Prepare work plans for composting operations 9. Supervise tree climbing operations 	<ol style="list-style-type: none"> 1. Supervise tree stump removal 2. Supervise soil management 3. Supervise tree climbing operations 4. Supervise arboricultural and horticultural work at height 5. Install rigging systems 6. Carry out tree removal at ground level 7. Carry out tree maintenance operations 8. Prune trees near overhead lines 9. Carry out arboricultural and horticultural work at height 10. Carry out plant cultivation and care operation
Diagnosis and treatment of pests and diseases	<ol style="list-style-type: none"> 1. Evaluate the effectiveness of monitoring and caring operations 2. Develop work plans for disease control by means of physical and chemical methods 3. Develop work plans for pest control by means of physical and chemical methods 4. Evaluate the effectiveness of pest and disease control operations 5. Develop work plans for biological and integrated control of pests and diseases 	N/A
Survey, inspection and risk assessment	<ol style="list-style-type: none"> 1. Develop and evaluate proposals of tree protection, preservation, transplantation and removal 2. Carry out aerial tree inspection 3. Review tree inspection or risk assessment reports 4. Investigate the causes of tree incidents 	<ol style="list-style-type: none"> 1. Inspect the basic structure and health conditions of trees 2. Carry out aerial tree inspection

Note: Use the “Specification of Competency Standards” for the arboriculture and horticulture industry as the basis, not widely incorporated in local academic, professional and training courses related to arboriculture, tree management and tree work; and Must complete the course(s) and pass the end of course assessment(s) or examination(s).

**Invitation for Proposal for Delivery of Continuing Education in Arboriculture (“CEA”)
Course(s) under the Registration Scheme for Tree Management Personnel (“RSTMP”)**
For Recognition Period from 1.4.2026 to 31.3.2027

ASSESSMENT OF THE TECHNICAL PROPOSAL

All Proposals will be assessed according to the requirements as stipulated in the Conditions Documents. Proposals being assessed meeting all mandatory requirements as stipulated in Stages I and II will normally be granted “Recognition” for delivery of the CEA Course(s). “Recognition” means the Government recognises CEA Course(s) delivered by the Course Provider in accordance with the Conditions Documents, the Proposal, requirements stipulated in RSTMP webpage and such other requirements as specified from time to time by the Government for the purposes of meeting the requirements for CEA Course(s) under the RSTMP. All Proposals received will be assessed in the following manner.

Stage I – Completeness Check on the Proposals Submitted

2. All Proposals received will be checked on whether all the documents and information required in **Parts II and III of the Conditions Documents** have been submitted. Failure to submit the duly completed Technical Proposal (with Section A to D; referring to Part III of the Conditions Documents) **before the Proposal Closing Date will render a Proposal invalid and will not be considered further**:

Stage II – Compliance with Mandatory Requirements for Delivery of Course(s)

3. A Proposal which has passed Stage I will be checked, course by course, to determine its compliance with all the mandatory requirements for delivery of Course(s) as set out in the clauses, particularly clauses 2 to 12, of Part II of the Conditions Documents. **Individual Course which fails to meet any one of the Mandatory Requirements below will not be considered further**.

Mandatory Requirements for Individual Course (Please refer to the corresponding clause number(s) in the Conditions Documents)	Meeting the Requirement (If yes, put a “✓”, if no, put a “✗”)
(a) Course objectives	
(b) Course content	
(c) Functional area & Unit(s) of Competency	
(d) Target participants	
(e) Course structure and duration	
(f) Course venues	
(g) Medium of instruction and teaching materials	
(h) Minimum number of participants per class	
(i) Class schedule	
(j) Attendance, re-assessment and Certificate of Completion	
(k) Requirements of Course Provider	
(l) Requirements of Course Director	
(m) At least one Service Team Member	
(n) Requirements of Service Team Member(s)	
(o) Completion of Part III – Technical Proposal	